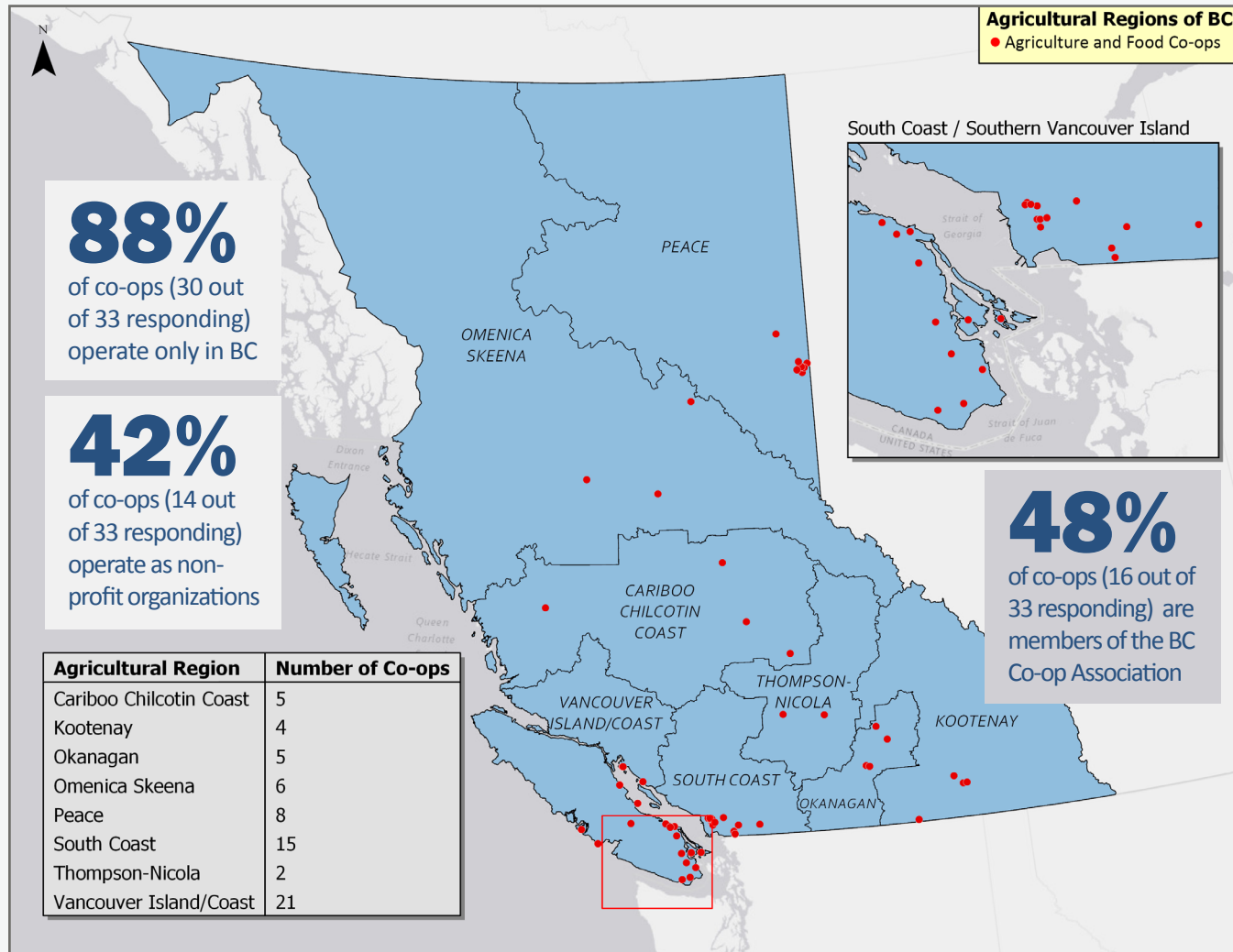


# AGRICULTURE AND FOOD CO-OPERATIVES: 2019 Survey Snapshot

**72** Agriculture and food co-ops in BC in 2019

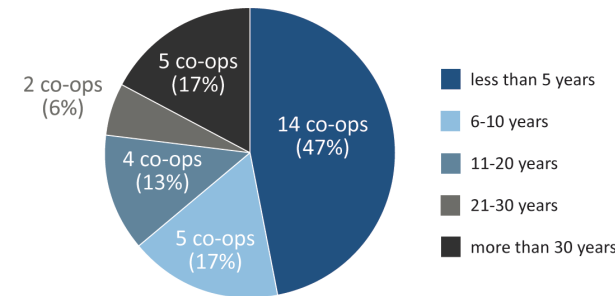
**66** co-ops have available contact information and are represented on the map in Figure 1.

**33** co-ops participated in the online survey (Note: not all respondents answered all survey questions, therefore for some questions the response rate was less than 33).



Map of 66 agriculture and food co-ops with known locations in British Columbia, 2019

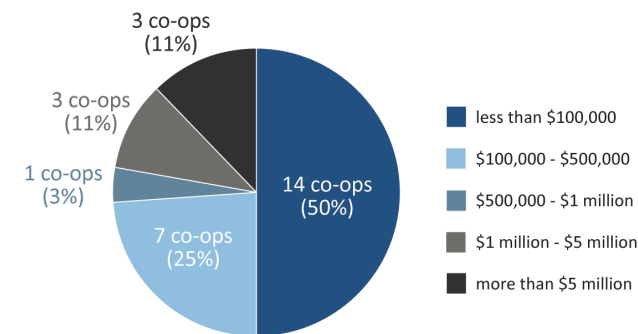
## YEARS IN OPERATION



**62%**

of co-ops (18 of 29 responding) incorporated within the last 10 years (after 2009)

## GROSS REVENUE FOR 2018



**92%**

of co-ops (24 of 26 responding) reported less than \$50,000 in NET REVENUE for 2018

**\$** Agriculture and Food Co-op Financing

**54%**

of co-ops (13 of 24 responding) were approved for external financing from credit unions

**13%**

of co-ops (3 of 24 responding) received financing from traditional financial institutions (i.e. domestic charter banks)

## Revenue & Marketing

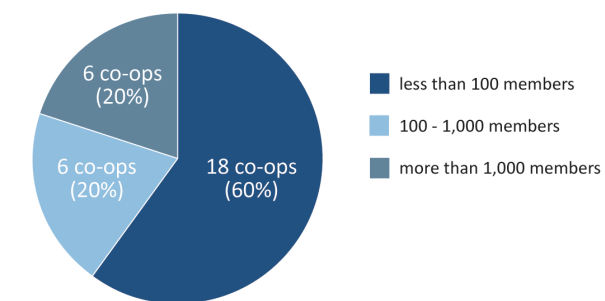
**81%**

of co-ops (26 out of 31 responding) sell agri-food products and related supplies

Most common marketing channels are: retail stores, farmers' markets, restaurants, farm gate sale and online platforms

Main sources of co-ops' revenue are: selling goods and services, grants, and fundraising

## CO-OP MEMBERSHIP



**21%**

of co-ops (6 of 29 responding) have over 1,000 members - all these co-ops operate retail stores

## EMPLOYMENT

**67%**

of co-ops (20 out of 30 responding) had paid employees involved in co-op operations.

- 12** co-ops had less than 5 full time equivalent employees.
- 6** co-ops had 6 - 50 full time equivalent employees.
- 2** co-ops had 51 - 500 full time equivalent employees.
- 10** co-ops had no employees.

**48%**

of co-ops (16 of 33 responding) grow, process, and/or market products produced by their members.

## Other functions of agriculture and food co-ops responding to the survey include:

- providing farming supplies and business supports to their members
- providing employment for their members
- providing access to land for their members
- selling agriculture and food products to their members
- providing services to communities such as farming education and workshops, enhancing community food security, and providing public market space.